



**GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA ADVANTAGE!, a menu-driven database system. The INTERNET address for GSA Advantage! is: <http://gsaadvantage.gov>.*

**Professional Service Schedule (PSS)  
SINs 871-1 through 871-6 and 00CORP 500**

**Industrial Group: 00CORP**

**Contract Number GS-23F-0147L  
Current through Modification PS-0033/Refresh 33**

*For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov)*

**Contract Period: March 29, 2001 through March 28, 2021**

**Radiance Technologies, Inc.**  
(A small business (NAICS 541715) contractor)  
350 Wynn Drive NW, Huntsville, AL 35805  
<https://www.radiancetek.com/professional-services-schedule-pss>  
(256) 489-8966 (phone)  
(256) 489-8201 (fax)

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**January 25, 2019**

## CUSTOMER INFORMATION

### **1A. SPECIAL ITEM NUMBERS (SINS)**

The SINS listed below are covered by this price list. Labor categories, their descriptions, and rates provided under these SINS are in Attachment 1. Our Primary/Professional Engineering Disciplines include – but are not limited to – Electrical Engineer, Aerospace and Mechanical Engineers for all awarded SINS.

#### **871-1 STRATEGIC PLANNING FOR TECHNOLOGY PROGRAMS/ACTIVITIES**

Services required under this SIN involve the definition and interpretation of high-level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, privatization and outsourcing.

#### **871-2 CONCEPT DEVELOPMENT AND REQUIREMENTS ANALYSIS**

Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development or enhancement of high level general performance specifications of a system, project, mission, or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost-performance trade-off analysis, feasibility analysis, regulatory compliance support, technology conceptual designs, training, privatization and outsourcing.

#### **871-3 SYSTEM DESIGN, ENGINEERING AND INTEGRATION**

Services required under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis/mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to computer-aided design, design studies and analysis, high level detailed specification preparation, configuration management and document control, fabrication, assembly and simulation, modeling, training, privatization and outsourcing.

#### **871-4 TEST AND EVALUATION**

Services required under this SIN involve the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design.

Typical associated tasks include, but are not limited testing of a prototype and first article(s) testing, environmental testing, independent verification and validation, reverse engineering, simulation and modeling (to test the feasibility of a concept), system safety, quality assurance, physical testing of the product or system, training, privatization and outsourcing.

### **871-5 INTEGRATED LOGISTICS SUPPORT**

Services required under this SIN involves the analysis, planning and detailed design of all engineering specific logistics support including material goods, personnel, and operational maintenance and repair of systems throughout their life cycles. Typical associated tasks include, but are not limited to ergonomic/human performance analysis, feasibility analysis, logistics planning, requirements determination, policy standards/procedures development, long-term reliability and maintainability, training, privatization and outsourcing.

### **871-6 ACQUISITION AND LIFE CYCLE MANAGEMENT**

Services required under this SIN involve the planning, budgetary, contract and systems/program management execution functions required to procure and/or produce, render operational and provide life cycle support (maintenance, repair, supplies, and engineering specific logistics) to technology-based systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, program/project management (including, but not limited to, construction management) technology transfer/insertion, training, privatization and outsourcing.

### **00CORP 500 ORDER-LEVEL MATERIALS (OLM)**

Order-Level Materials (OLMs) are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Federal Supply Schedule (FSS) contract or FSS blanket purchase agreement (BPA). OLMs are not defined, priced, or awarded at the FSS contract level. They are unknown before a task or delivery order is placed against the FSS contract or FSS BPA. OLMs are only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN) and are subject to a Not To Exceed (NTE) ceiling price. OLMs include direct materials, subcontracts for supplies and incidental services for which there is not a labor category specified in the FSS contract, other direct costs, and indirect costs. OLMs are purchased under the authority of the FSS Program and are not "open market items.

- 1b. Lowest Priced Model Number – Not Applicable**
- 1c. Hourly Rates and Labor Categories – See Attachment 1**
- 2. Maximum Order – \$1,000,000.00**
- 3. Minimum Order – \$100.00**
- 4. Geographic Coverage (delivery area) – Nationwide basis as specified in each Task Order. Additional charges (e.g., hardship and hazardous pays) may apply to OCONUS locations.**
- 5. Point(s) of Production**  
Services under this contract can be provided at Government or contractor sites.

<b>Location</b>	<b>Address</b>
Corporate Office	350 Wynn Drive NW, Huntsville, AL 35805

6. **Discount from List Prices** – Prices shown herein are net.
7. **Quantity discounts** – Additional discounts may be negotiated for individual orders and for Blanket Purchase Agreements (BPAs). These discounts will be addressed on a case-by-case basis.
8. **Prompt payment terms** – Payment terms are “Net 30” days.
- 9a. **Government Purchase Cards – At Or Below Micro-Purchase Threshold**  
Government purchase cards are accepted for any dollar value above the minimum order. The rates included in this contract do not include credit card processing fees for orders above the micro purchase threshold. Processing fees may be waived on a case-by-case basis.
- 9b. **Government Purchase Cards – Above Micro-Purchase Threshold**  
Government purchase cards are accepted for any dollar value above the micro-purchase threshold. The rates included in this contract do not include credit card processing fees for orders above the micro purchase threshold. Processing fees may be waived on a case-by-case basis.
10. **Foreign Items** – Not Applicable
- 11a. **Time of Delivery** – Specified per individual Task Order.
- 11b. **Expedited delivery** – Not Applicable
- 11c. **Overnight and two-day delivery** – Not Applicable
- 11d. **Urgent requirements** – Pursuant to I-FSS-140-B, Urgent Requirements, when the FSS contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, the agency may contact the Radiance Technologies Contract Administrator (see page 1) for the purpose of obtaining accelerated delivery. Radiance Technologies may offer an accelerated delivery date if possible to the ordering agency in accordance with other terms and conditions of the contract.
12. **F.O.B. Point(s)** – Destination
- 13a. **Ordering Address** – All orders under this contract should be placed with the Radiance Technologies Contracts Department at the address below:

**Radiance Technologies, Inc.**  
350 Wynn Drive NW  
Huntsville AL 35805  
ATTN: Contracts Department

Orders may also be placed by telephone, fax, or email to the following numbers:

**Phone:** (256) 489-8966 (direct dial to the Contracts Dept) or

**Fax:** (256) 489-8201

**Email:** [vbalch@radiancetech.com](mailto:vbalch@radiancetech.com)

**13b. Ordering Procedures** – For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

**14. Payment Address**

Remittance by check should be delivered to:

**Radiance Technologies, Inc.**

350 Wynn Drive NW

Huntsville, AL 35805

ATTN: Accounts Receivable

Payment may also be made by electronic funds transfer to ServisFirst Bank, Transit Number 062006505, and Account Number 1110175666.

**15. Warranty Provision** – Not Applicable unless specifically negotiated per Blanket Purchase Agreement or Task Order.

**16. Export Packing Charges** – Not Applicable

**17. Terms and Conditions of Government Purchase Card Acceptance (Orders above the Micro purchase Level)** – The rates included in this contract do not include credit card processing fees for orders above the micro purchase threshold. Processing fees may be waived on a case-by-case basis.

**18. Terms and Conditions of Rental, Maintenance, and Repair** – Not Applicable

**19. Terms and Conditions of Installation** – Not Applicable

**20. Terms and Conditions of Repair Parts** – Not Applicable

**20a. Terms and Conditions for Other Services** – Not Applicable

**21. List of Service and Distribution Points**

<b>Location</b>	<b>Address/Phone Number</b>
Huntsville, AL	350 Wynn Drive NW Huntsville, AL 35805 (256) 489-8966

- 22. **List of Participating Dealers** – None
- 23. **Preventive Maintenance** – Not Applicable
- 24a. **Special Attributes, e.g., Recycled Content, Energy Efficiency, and/or Reduced Pollutants** – Not Applicable
- 24b. **Section 508 Compliance** – Not Applicable
- 25. **Data Universal Number System (DUNS) Number** – 03-199-4218.
- 26. **Notification regarding registration in the System for Award Management (SAM) Database** – Radiance is registered and information is current in the SAM database.
- 27. **Architectural & Engineering Services** – This schedule and these prices are not to be utilized for A&E Services as defined by FAR Part 36 as it relates to real property.
- 28. **Service Contract Applicability** – Radiance Technologies, Inc. acknowledges the requirements of the Service Contract Act (SCA) and confirms contract prices for the non-exempt labor categories meet the SCA minimums in the contract and applicable Wage Determination(s). The SCA matrix below identifies the labor categories that fall under the requirements of the SCA based on Wage Determination 2015-4603, Revision 6, dated 1/10/2018.

**SCA Matrix**

SCA Eligible Contract Labor Categories	SCA Equivalent Code - Title	WD No.
Technician 3	30084 - Engineering Tech IV	WD 2015-4603
Technician 2	30083 - Engineering Tech III	WD 2015-4603
Technician 1	30081 - Engineering Tech I	WD 2015-4603
Clerical/Admin Support 2	01313 - Secretary III	WD 2015-4603
Clerical/Admin Support 1	01311 - Secretary I	WD 2015-4603

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. Their base labor rates for these potential SCA categories are at or higher than the US Department of Labor Wage Determination(s) identified in the matrix. The prices offered are based on the preponderance of where the work is performed and should Radiance perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices may be discounted accordingly.

Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
<b>Radiance Site Rates</b>						
Subject Matter Expert	Bachelor Degree	25	Recognized expert in one or more given fields. Develops and applies extremely complex methods, theories and research techniques in the investigation and solution of extremely complex and difficult requirements and problems requiring the expert and innovative application of advanced superior knowledge.	\$266.98	\$272.32	\$277.77
Engineer 6	Bachelor Degree	15	Develops and applies complex research and analysis techniques in the investigation and solution of complex and difficult technical and analytical requirements and problems requiring the expert application of advanced knowledge. Plans, conducts, and evaluates projects or major phases of significant projects, coordinating the efforts of engineers, scientists, analysts, and/or technical support staff in the performance of assigned projects. May assume the lead role in a project or program. Analyzes, evaluates and plans method of approach and organizes means to achieve solution of complex problems.	\$219.79	\$224.19	\$228.67
Engineer 5	Bachelor Degree	10	Develops and applies advanced research and analysis techniques in the investigation and solution of advanced technical and analytical requirements and problems. Plans, conducts and evaluates projects or major phases of significant projects, coordinating the efforts of engineers, scientists, analysts and/or technical support staff in the performance of assigned projects. Plans effort in coordination with related activities of other projects, departments, etc. Analyzes, evaluates and plans methods of approach and organizes means to achieve solution of advanced problems.	\$195.42	\$199.33	\$203.32
Engineer 4	Bachelor Degree	7	Designs, develops, analysis, modifies and evaluates technical and/or analytical problems. Plans, conducts, and evaluates projects or major phases of significant projects, coordinating the efforts of technical support staff in the performance of assigned projects. As required, develops and recommends approaches for new or improved products and/or processes. Investigates solutions to product and/or process problems.	\$154.69	\$157.78	\$160.94
Engineer 3 (E3)	Bachelor Degree	6	Assists in the design, development, analysis, and modification of existing systems. Diagnoses malfunctions in products and makes improvements or modifications to produce desired results. Conducts routine analyses and/or tests pertaining to the development of new designs,	\$122.15	\$124.59	\$127.08



Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
			methods, materials or processes, completes required documentation and may provide recommendations.			
Engineer 2	Bachelor Degree	0	Limited experience in the analysis, planning, design, development, and support of systems.	\$97.72	\$99.67	\$101.66
Engineer 1	Bachelor Degree	0	Entry level professional work.	\$72.80	\$74.26	\$75.75
Senior Technical Management/Staff 6	Bachelor Degree	25	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$223.41	\$223.41	\$227.88
Senior Technical Management/Staff 5	Bachelor Degree	20	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$212.46	\$212.46	\$216.71
Senior Technical Management/Staff 4	Bachelor Degree	18	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$205.49	\$205.49	\$209.60



Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
Senior Technical Management/Staff 3	Bachelor Degree	15	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$187.70	\$187.70	\$191.45
Senior Technical Management/Staff 2	Bachelor Degree	12	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$165.87	\$165.87	\$169.19
Senior Technical Management/Staff 1	Bachelor Degree	10	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$147.25	\$147.25	\$150.19
Analyst 6	Bachelor Degree	12	Analyzes, organizes, plans and administers various phases of day-to-day activities for extremely complex programs. Analyzes actual and predictable interacting operational activities of a military, governmental, or business system to obtain a quantitative, rational basis for decision-making or resource allocation. May develop, plan, coordinate, and integrate related requirements to support operational needs. May develop and implements methodologies. May conduct studies, technical assessments, and system analysis to determine performance and effectiveness. May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, complex contractual documents, financial data, technical data, customer operation	\$164.00	\$164.00	\$167.28

Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
			characteristics, and related reports. May provide technical support in field to aid customers and resolve extremely complex technical problems. May prepare and present extremely complex technical research. May develop procedures and processes. May conduct technical seminars and training for customer or company personnel. May provide team leadership to other analysts and technicians.			
Analyst 5	Bachelor Degree	10	Analyzes, organizes, plans and administers various phases of day-to-day activities for extremely complex programs. Analyzes actual and predictable interacting operational activities of a military, governmental, or business system to obtain a quantitative, rational basis for decision-making or resource allocation. May develop, plan, coordinate, and integrate related requirements to support operational needs. May develop and implements methodologies. May conduct studies, technical assessments, and system analysis to determine performance and effectiveness. May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, complex contractual documents, financial data, technical data, customer operation characteristics, and related reports. May provide technical support in field to aid customers and resolve extremely complex technical problems. May prepare and present extremely complex technical research. May develop procedures and processes. May conduct technical seminars and training for customer or company personnel. May provide team leadership to other analysts and technicians.	\$142.01	\$142.01	\$144.85
Analyst 4	Bachelor Degree	8	Analyzes, organizes, plans and administers various phases of day-to-day activities for complex programs. Analyzes actual and predictable interacting operational activities of a military, governmental, or business system to obtain a quantitative, rational basis for decision-making or resource allocation. May develop, plan, coordinate, and integrate related requirements to support operational needs. May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, complex contractual documents, financial data, technical data, customer operation characteristics, and related reports. May provide technical support in field to aid customers and resolve complex technical problems. May prepare and present complex technical research. May develop procedures and	\$119.75	\$119.75	\$122.15

Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
			processes. May conduct technical seminars and training for customer or company personnel.			
Analyst 3	Bachelor Degree	5	Analyzes, organizes, plans and administers various phases of day-to-day activities for programs. May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, contractual documents, financial data, technical data, customer operation characteristics, and related reports. May provide technical support in field to aid customers and resolve technical problems. May prepare and present technical research. May develop procedures and processes. May conduct technical seminars and training for customer or company personnel.	\$104.43	\$104.43	\$106.52
Analyst 2	Bachelor Degree	2	May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, contractual documents, financial data, technical data, customer operation characteristics, and related reports. May provide technical support in field to aid customers and resolve technical problems. May prepare and present technical research. May develop procedures and processes. May conduct technical seminars and training for customer or company personnel.	\$85.52	\$85.52	\$87.23
Analyst 1	Bachelor Degree	0	May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, contractual documents, financial data, technical data, customer operation characteristics, and related reports. May provide technical support in field to aid customers and resolve technical problems. May prepare and present technical research. May develop procedures and processes. May conduct technical seminars and training for customer or company personnel.	\$65.50	\$65.50	\$66.81
Engineering Specialist 9	Bachelor Degree	25	Lead and direct extremely complex tasks for government or commercial contracts in their area of technical expertise. Design, development, and modification of devices and systems. Plan and conduct assigned technical projects or	\$191.00	\$191.00	\$194.82

Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
			phases of projects. Document the results of assigned projects. Evaluate supplier capabilities as needed.			
Engineering Specialist 8	Bachelor Degree	20	Lead and direct extremely complex tasks for government or commercial contracts in their area of technical expertise. Design, development, and modification of devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects. Evaluate supplier capabilities as needed.	\$174.00	\$174.00	\$177.48
Engineering Specialist 7	Bachelor Degree	15	Lead and direct extremely complex tasks for government or commercial contracts in their area of technical expertise. Design, development, and modification of devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects. Evaluate supplier capabilities as needed.	\$156.00	\$156.00	\$159.12
Engineering Specialist 6	Bachelor Degree	12	Lead and direct extremely complex tasks for government or commercial contracts in their area of technical expertise. Design, development, and modification of devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects. Evaluate supplier capabilities as needed.	\$145.00	\$145.00	\$147.90
Engineering Specialist 5	Bachelor Degree	10	Design, develop, and modify devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects.	\$136.00	\$136.00	\$138.72
Engineering Specialist 4	Bachelor Degree	8	Design, develop, and modify devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects.	\$125.78	\$125.78	\$128.30
Engineering Specialist 3	Bachelor Degree	5	Design, develop, and modify devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects.	\$109.96	\$109.96	\$112.16
Engineering Specialist 2	Bachelor Degree	2	Design, develop, and modify devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects.	\$92.00	\$92.00	\$93.84
Engineering Specialist 1	Bachelor Degree	0	Design, develop, and modify devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects.	\$76.00	\$76.00	\$77.52

Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
Technician 3	High School or GED	8	Provides moderate to advanced technical support in such areas as research, design, development, testing, analysis, or manufacturing process improvement. Under general supervision and with considerable latitude for independent contribution, works from rough engineering notes, drawings, sketches and verbal instructions or defined plans to perform testing and troubleshooting functions on processes, electronic or mechanical components, equipment or systems.	\$106.86	\$109.00	\$111.18
Technician 2	High School or GED	5	Provides general technical support working in such areas as research, design, development, testing, analysis, or manufacturing process improvement. Under general supervision works from rough engineering notes, drawings, sketches and verbal instructions or defined plans to perform testing and troubleshooting functions of processes, electronic or mechanical components, equipment or systems.	\$87.21	\$88.95	\$90.73
Technician 1	High School or GED	0	Entry level technical support working under close supervision and direction.	\$48.53	\$49.50	\$50.49
Clerical/Admin Support 2	High School or GED	5	Demonstrated clerical experience. Proficient in the preparation of correspondence, documents and reports using various word processing, drawing, and spreadsheet software programs. Experience in planning, monitoring, managing and teaching various administrative tasks and activities.	\$64.72	\$66.01	\$67.33
Clerical/Admin Support 1	High School or GED	0	Entry level and limited clerical experience. Familiar with the preparation of correspondence, documents and reports using various word processing, drawing, and spreadsheet software programs.	\$53.40	\$54.47	\$55.56

Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
<b>Customer Site Rates</b>						
Subject Matter Expert	Bachelor Degree	25	Recognized expert in one or more given fields. Develops and applies extremely complex methods, theories and research techniques in the investigation and solution of extremely complex and difficult requirements and problems requiring the expert and innovative application of advanced superior knowledge.	\$250.07	\$255.07	\$260.17
Engineer 6	Bachelor Degree	15	Develops and applies complex research and analysis techniques in the investigation and solution of complex and difficult technical and analytical requirements and problems requiring the expert application of advanced knowledge. Plans, conducts, and evaluates projects or major phases of significant projects, coordinating the efforts of engineers, scientists, analysts, and/or technical support staff in the performance of assigned projects. May assume the lead role in a project or program. Analyzes, evaluates and plans method of approach and organizes means to achieve solution of complex problems.	\$205.87	\$209.99	\$214.19
Engineer 5	Bachelor Degree	10	Develops and applies advanced research and analysis techniques in the investigation and solution of advanced technical and analytical requirements and problems. Plans, conducts and evaluates projects or major phases of significant projects, coordinating the efforts of engineers, scientists, analysts and/or technical support staff in the performance of assigned projects. Plans effort in coordination with related activities of other projects, departments, etc. Analyzes, evaluates and plans methods of approach and organizes means to achieve solution of advanced problems.	\$183.03	\$186.69	\$190.42
Engineer 4	Bachelor Degree	7	Designs, develops, analysis, modifies and evaluates technical and/or analytical problems. Plans, conducts, and evaluates projects or major phases of significant projects, coordinating the efforts of technical support staff in the performance of assigned projects. As required, develops and recommends approaches for new or improved products and/or processes. Investigates solutions to product and/or process problems.	\$144.88	\$147.78	\$150.74
Engineer 3	Bachelor Degree	6	Assists in the design, development, analysis, and modification of existing systems. Diagnoses malfunctions in products and makes improvements or modifications to produce desired results. Conducts routine analyses and/or tests pertaining to the development of new designs,	\$114.39	\$116.68	\$119.01

Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
			methods, materials or processes, completes required documentation and may provide recommendations.			
Engineer 2	Bachelor Degree	0	Limited experience in the analysis, planning, design, development, and support of systems.	\$91.53	\$93.36	\$95.23
Engineer 1	Bachelor Degree	0	Entry level professional work.	\$68.16	\$69.52	\$70.91
Senior Technical Management/Staff 6	Bachelor Degree	25	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$190.96	\$190.96	\$194.78
Senior Technical Management/Staff 5	Bachelor Degree	20	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$173.12	\$173.12	\$176.58
Senior Technical Management/Staff 4	Bachelor Degree	18	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$167.44	\$167.44	\$170.78



Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
Senior Technical Management/Staff 3	Bachelor Degree	15	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$152.94	\$152.94	\$156.00
Senior Technical Management/Staff 2	Bachelor Degree	12	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$135.15	\$135.15	\$137.86
Senior Technical Management/Staff 1	Bachelor Degree	10	Lead, direct, and manage extremely complex programs and tasks for government or commercial contracts in their area of technical expertise. May participate in the development of the strategic plans and objectives. May identify internal and external strategic issues that affect business results, growth, and responsibilities. Exercises independent judgment in support of business initiatives and strategic direction across the organization. Makes final decisions on administrative or operation matters. Works on extremely complex problems.	\$119.98	\$119.98	\$122.38
Analyst 6	Bachelor Degree	12	Analyzes, organizes, plans and administers various phases of day-to-day activities for extremely complex programs. Analyzes actual and predictable interacting operational activities of a military, governmental, or business system to obtain a quantitative, rational basis for decision-making or resource allocation. May develop, plan, coordinate, and integrate related requirements to support operational needs. May develop and implements methodologies. May conduct studies, technical assessments, and system analysis to determine performance and effectiveness. May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, complex contractual documents, financial data, technical data, customer	\$136.57	\$136.57	\$139.30

Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
			operation characteristics, and related reports. May provide technical support in field to aid customers and resolve extremely complex technical problems. May prepare and present extremely complex technical research. May develop procedures and processes. May conduct technical seminars and training for customer or company personnel. May provide team leadership to other analysts and technicians.			
Analyst 5	Bachelor Degree	10	Analyzes, organizes, plans and administers various phases of day-to-day activities for extremely complex programs. Analyzes actual and predictable interacting operational activities of a military, governmental, or business system to obtain a quantitative, rational basis for decision-making or resource allocation. May develop, plan, coordinate, and integrate related requirements to support operational needs. May develop and implements methodologies. May conduct studies, technical assessments, and system analysis to determine performance and effectiveness. May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, complex contractual documents, financial data, technical data, customer operation characteristics, and related reports. May provide technical support in field to aid customers and resolve extremely complex technical problems. May prepare and present extremely complex technical research. May develop procedures and processes. May conduct technical seminars and training for customer or company personnel. May provide team leadership to other analysts and technicians.	\$115.71	\$115.71	\$118.02
Analyst 4	Bachelor Degree	8	Analyzes, organizes, plans and administers various phases of day-to-day activities for complex programs. Analyzes actual and predictable interacting operational activities of a military, governmental, or business system to obtain a quantitative, rational basis for decision-making or resource allocation. May develop, plan, coordinate, and integrate related requirements to support operational needs. May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, complex contractual documents, financial data, technical data, customer operation characteristics, and related reports. May provide technical support in field to aid customers and resolve complex technical problems. May prepare and present complex technical research. May develop procedures and	\$97.58	\$97.58	\$99.53

Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
			processes. May conduct technical seminars and training for customer or company personnel.			
Analyst 3	Bachelor Degree	5	Analyzes, organizes, plans and administers various phases of day-to-day activities for programs. May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, contractual documents, financial data, technical data, customer operation characteristics, and related reports. May provide technical support in field to aid customers and resolve technical problems. May prepare and present technical research. May develop procedures and processes. May conduct technical seminars and training for customer or company personnel.	\$85.09	\$85.09	\$86.79
Analyst 2	Bachelor Degree	2	May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, contractual documents, financial data, technical data, customer operation characteristics, and related reports. May provide technical support in field to aid customers and resolve technical problems. May prepare and present technical research. May develop procedures and processes. May conduct technical seminars and training for customer or company personnel.	\$69.68	\$69.68	\$71.08
Analyst 1	Bachelor Degree	0	May monitor and analyze strategic and operational aspects related to political, military, and economic developments. May analyze, compile, and document, contractual documents, financial data, technical data, customer operation characteristics, and related reports. May provide technical support in field to aid customers and resolve technical problems. May prepare and present technical research. May develop procedures and processes. May conduct technical seminars and training for customer or company personnel.	\$53.37	\$53.37	\$54.44
Engineering Specialist 9	Bachelor Degree	25	Lead and direct extremely complex tasks for government or commercial contracts in their area of technical expertise. Design, development, and modification of devices and systems. Plan and conduct assigned technical projects or	\$198.44	\$198.44	\$202.41

Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
			phases of projects. Document the results of assigned projects. Evaluate supplier capabilities as needed.			
Engineering Specialist 8	Bachelor Degree	20	Lead and direct extremely complex tasks for government or commercial contracts in their area of technical expertise. Design, development, and modification of devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects. Evaluate supplier capabilities as needed.	\$144.14	\$144.14	\$147.03
Engineering Specialist 7	Bachelor Degree	15	Lead and direct extremely complex tasks for government or commercial contracts in their area of technical expertise. Design, development, and modification of devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects. Evaluate supplier capabilities as needed.	\$138.27	\$138.27	\$141.04
Engineering Specialist 6	Bachelor Degree	12	Lead and direct extremely complex tasks for government or commercial contracts in their area of technical expertise. Design, development, and modification of devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects. Evaluate supplier capabilities as needed.	\$126.67	\$126.67	\$129.20
Engineering Specialist 5	Bachelor Degree	10	Design, develop, and modify devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects.	\$120.97	\$120.97	\$123.39
Engineering Specialist 4	Bachelor Degree	8	Design, develop, and modify devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects.	\$102.49	\$102.49	\$104.54
Engineering Specialist 3	Bachelor Degree	5	Design, develop, and modify devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects.	\$89.59	\$89.59	\$91.39
Engineering Specialist 2	Bachelor Degree	2	Design, develop, and modify devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects.	\$75.52	\$75.52	\$77.03
Engineering Specialist 1	Bachelor Degree	0	Design, develop, and modify devices and systems. Plan and conduct assigned technical projects or phases of projects. Document the results of assigned projects.	\$64.37	\$64.37	\$65.66

Third Option Period

Labor Category	Minimum Education [1]	Min Years Exp [1]	Labor Qualifications	9/28/18-3/31/19 PSS Rates	4/1/19-3/31/20 PSS Rates	4/1/20-3/28/21 PSS Rates
Technician 3	High School or GED	8	Provides moderate to advanced technical support in such areas as research, design, development, testing, analysis, or manufacturing process improvement. Under general supervision and with considerable latitude for independent contribution, works from rough engineering notes, drawings, sketches and verbal instructions or defined plans to perform testing and troubleshooting functions on processes, electronic or mechanical components, equipment or systems.	\$100.06	\$102.06	\$104.10
Technician 2	High School or GED	5	Provides general technical support working in such areas as research, design, development, testing, analysis, or manufacturing process improvement. Under general supervision works from rough engineering notes, drawings, sketches and verbal instructions or defined plans to perform testing and troubleshooting functions of processes, electronic or mechanical components, equipment or systems.	\$81.68	\$83.31	\$84.98
Technician 1	High School or GED	0	Entry level technical support working under close supervision and direction.	\$45.45	\$46.36	\$47.29
Clerical/Admin Support 2	High School or GED	5	Demonstrated clerical experience. Proficient in the preparation of correspondence, documents and reports using various word processing, drawing, and spreadsheet software programs. Experience in planning, monitoring, managing and teaching various administrative tasks and activities.	\$60.61	\$61.82	\$63.06
Clerical/Admin Support 1	High School or GED	0	Entry level and limited clerical experience. Familiar with the preparation of correspondence, documents and reports using various word processing, drawing, and spreadsheet software programs.	\$50.03	\$51.03	\$52.05

## [1] Education and Experience Substitution Methodology

Labor Category	Min Edu	Min Exp	PhD	Masters	Bachelors	Associate	High School
Subject Matter Expert	BA	25	N/A	20	25	N/A	N/A
Engineer 6	BA	15	N/A	10	15	N/A	N/A
Engineer 5	BA	10	N/A	8	10	N/A	N/A
Engineer 4	BA	7	N/A	5	7	N/A	N/A
Engineer 3	BA	6	N/A	4	6	N/A	N/A
Engineer 2	BA	0	N/A	N/A	0	N/A	N/A
Engineer 1	BA	0	N/A	N/A	0	N/A	N/A
Technician 3	HS	8	N/A	N/A	1	5	8
Technician 2	HS	5	N/A	N/A	0	3	5
Technician 1	HS	0	N/A	N/A	N/A	N/A	0
Clerical/Admin Support 2	HS	5	N/A	N/A	N/A	N/A	5
Clerical/Admin Support 1	HS	0	N/A	N/A	N/A	N/A	0
Senior Technical Management/Staff 6	BA	25	N/A	23	25	N/A	29
Senior Technical Management/Staff 5	BA	20	N/A	18	20	N/A	24
Senior Technical Management/Staff 4	BA	18	N/A	16	18	N/A	22
Senior Technical Management/Staff 3	BA	15	N/A	13	15	N/A	19
Senior Technical Management/Staff 2	BA	12	N/A	10	12	N/A	16
Senior Technical Management/Staff 1	BA	10	N/A	8	10	N/A	14
Analyst 6	BA	12	N/A	10	12	N/A	16
Analyst 5	BA	10	N/A	8	10	N/A	14
Analyst 4	BA	8	N/A	6	8	N/A	12
Analyst 3	BA	5	N/A	3	5	N/A	9
Analyst 2	BA	2	N/A	0	2	N/A	6
Analyst 1	BA	0	N/A	N/A	0	N/A	4
Engineering Specialist 9	BA	25	N/A	23	25	N/A	29
Engineering Specialist 8	BA	20	N/A	18	20	N/A	24
Engineering Specialist 7	BA	15	N/A	13	15	N/A	19
Engineering Specialist 6	BA	12	N/A	10	12	N/A	16
Engineering Specialist 5	BA	10	N/A	8	10	N/A	14
Engineering Specialist 4	BA	8	N/A	6	8	N/A	12
Engineering Specialist 3	BA	5	N/A	3	5	N/A	9
Engineering Specialist 2	BA	2	N/A	0	2	N/A	6
Engineering Specialist 1	BA	0	N/A	N/A	0	N/A	4